AUTUMN 2018

CUTTING EDGE

UK GASKET & SEALING ASSOCIATION

MEMBERSHIP NEWSLETTER OF THE UK GASKET & SEALING ASSOCIATION

Thank You...!

WE ARE MACMILLAN. CANCER SUPPORT

Following the generosity of all those who attended our Annual Golf Day & Fundraising Dinner in September, we raised £1,400.00 for Macmillan Cancer Support.

Michelle Jeffcott Fundraising Manager for Macmillan Cancer Support said: *"We are delighted to be UKGSA's charity partner and much appreciate the donation of £1,400 which was raised at the dinner in September. Macmillan Cancer Support rely 98% on donations to fund our work and at a time when we are supporting more people than ever living with cancer, donations like these will help us to continue to provide vital services, helping people to find their best way through and live life as fully as they can. The £1,400 raised could pay for up to 50 hours of nursing."*

Macmillan help people manage symptoms and offer advice & benefits as well as training for employers to support people back to work. For more information about Macmillan Cancer Support visit their website at: **https://www.macmillan.org.uk**

A fundraising raffle, with a range of fabulous prizes kindly donated by UKGSA members, was held during the Dinner after our Golf Day which contributed to the total amount raised.

Read our full write-up on Page 10.



Sandy McEwen, Vice-Chair of the UKGSA and Managing Director of William Johnston & Company, pictured handing over our cheque to Michelle Jeffcott on behalf of Macmillan's on 29 October 2018.

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THIS ISSUE:

New Members • Award Winners • AGM & Special Thanks • Member News
UKGSA Annual Golf & Fundraising Dinner • MacLellan Pizzeria • **A New Definition of Re-usable**

UKGSA - A Message from the Chairman



Simon Winfield
Chair, UKGSA
Director, MacLellan Rubber

Welcome to the autumn issue of Cutting Edge. We hope that there is something of interest for everyone, be that industry updates or material developments.

As we enter our 25th year the Association continues to change and evolve with the aim of:

- *increasing our support to Members,*
- *promoting their businesses to a wider audience,*
- *supporting new developments, and*
- *championing good service & quality.*

Staggering towards Brexit

Perhaps the biggest issue facing all of our Members is our imminent departure from the EU. As the UK staggers towards Brexit time, 29th March 2019, with all of the signs of leadership demonstrated on the Titanic; what kind of deal, if any, Britain will leave with is anyone's guess.

The Association was very much split 50 / 50 when poled ahead of the referendum back in those halcyon days of 2016 when, for a time at least, you could buy a litre of Petrol for a single British Pound and Donald Trump becoming President of the United States was still very much the subject of comedians.

The result accepted (Brexit not Donald's election), we all very much wanted to get on with planning for the future and making it as bright and cheery as possible – the world was indeed going to be our oyster.

Roll forward two years and I am as confused as anyone about what we are planning for, what we need to be investing in and irritated by politicians on both sides who seem to not understand the concept of negotiation and compromise, or be able to demonstrate any level of common sense – everyone appears to have their own agenda, and in true British style we are all assuring ourselves it will be alright.

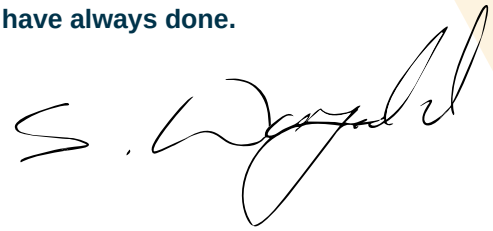
There is no question that as a nation we still need to trade with the EU, our closest and largest single market, and they will want to trade with us. But, as is often the case, extreme opinions and factions dominate the agenda and invariably the agreement that seems so close escapes our grasp.

Opportunity Knocks

The opportunities are out there and it was good to hear at our recent Charity Dinner, about the increased activity most of our Members are experiencing and the investment that is continuing to happen to take advantage of prospects across the globe.

Long may it continue.

Whatever 2019 brings, businesses will adapt as we have always done.



25th ANNIVERSARY 1993 - 2018

Direct Gaskets - Award Winners

Winners of
The Best Gasket Manufacturer & Supplier
Yorkshire & Humberside
Enterprise Awards 2018

We were delighted to find out that we had won and our trophy is now proudly on display at the office!

Congratulations to Direct Gaskets Limited who have been awarded the Best Gasket Manufacturer & Supplier at the Yorkshire & the Humber Enterprise Awards 2018.

Lyn Weichardt, managing director of Direct Gaskets, explained:

"SME News conducted market research into innovators and market leaders and as a result, Direct Gaskets were nominated. Voting was then opened up to the public who voted online. We were delighted to find out that we had won and our trophy is now proudly on display at the office!"

Based in Hull, Direct Gaskets have a strong reputation for supplying high quality products at competitive prices - underpinned by an unbeatable service.

Well Done to Lyn and the Team!



To find out more about this winning team visit: www.direct-gaskets.co.uk

British Felt Company - Welcome Aboard

New Member Joins Association

The UKGSA give a warm welcome to British Felt Co. who is the latest member to join the Association.

Based in Milton Keynes, British Felt Co. are converters of non-woven fabrics, wool, polyester & viscose felts, closed & open-cell foams and cellular rubbers and manufacture components for a variety of sectors.

Their foam, rubber and adhesive tapes are sourced from UK and EU partners and their pressed wool felt is manufactured using traditional methods to British and International Standards from key partners in Europe and Asia.

With extensive conversion facilities, British Felt Co. support both consumers and converters with raw materials and products and are considered to be key in the supply chain of many multi-national and household names across the UK and Europe.

For more information visit: www.britishfelt.com

We look forward to introducing them to members at our forthcoming events.

UKGSA - What We Do

Networking Events – serving our members with activities designed to promote success and growth, through collaboration and best practice. The Association aims to provide a platform for members to network with decision makers and influencers at the highest level and across all sectors of our industry.

Technical Events – industrial and manufacturing tours or presentations to member and non-member sites. These events aim to give insights to advanced manufacturing, best practice and material technical developments that will inspire our membership.

Technical Support – members have access to an unprecedented technical resource in their fellow members who are available to offer support on manufacturing issues, material selection & processing, and design & development.

Representing our Members - behind the scenes we actively promote our members' activities and views through press releases to national and international trade magazines and general media.

We represent our industry to various technical bodies on international standards and actively look for opportunities to promote our values.

We aim to proactively promote our members' views to government and trade bodies and influence the decisions of those organisations to the benefit of our members.

Marketing Support - we actively use social media (Twitter and LinkedIn) and encourage all of our members to follow and tag us. We also publish member profiles on our website in addition to sharing news stories.

We are extremely active in developing strong media relationships with all of the mainstream manufacturing and engineering publications.

We also send out regular email newsletters to our members and our wider industry contacts with a variety of information as well as member news features. Please share this newsletter with your colleagues so that everyone in your organisation can take advantage of membership.

Procurement Support - through our affiliation with the British Standards Institute members are able to acquire electronic copies of UK, European and International standards at discounted prices.

Members have access to the Joined Up Thinking Buying Group giving access to hundreds of suppliers, products and services which are being constantly benchmarking to make sure members receive the very best value for money. The service offered by Joined Up Thinking is Free-of-Charge to our members.

Charitable Giving - we aim to support our chosen charity, Macmillan Cancer Support, through fundraising activities undertaken at our events, such as our annual charity dinner, and directly by our members.

UK GASKET & SEALING ASSOCIATION

J-Flex - Family Business Finalists

Vote for J-Flex

Voting for the People's Choice category in the Midlands Family Business Awards is open right now, giving the public the chance to make their views count and vote for J-Flex.

J-Flex is a finalist in the Family Business of the Year category at the Midlands Family Business Awards, the UK's only independent, not-for-profit annual Awards showcase for family businesses in the Midlands.

As a 2018 finalist J-Flex is automatically entered into the People's Choice category, which is decided purely by public vote and the rare opportunity for customers, clients,employees, business contacts, their local community and followers to make their views count by voting for their personal favourite family business.

Voting is open now until midnight on the **15th November 2018**, is completely free of charge and can be made online at: **familybusinessawards.co.uk.**

Please vote for J-Flex...

"It really would mean the world to us to win this accolade. We have a talented team of people who all contribute enormously to the success of the business, and this award would further reward their loyalty & dedication. It would also reward the loyalty of our shareholders who remain firmly committed to business in Retford".

Sam Kirk - Managing Director









Once voting has closed at midnight on the 15th November, all votes will be counted to identify the overall Winner and two Highly Commended in the category.

All Award and category winners will be revealed at the Midlands Family Business Awards' ceremony and black-tie dinner on Thursday 22nd November 2018 at Leicester's Athena.

For more information about the Awards, and to vote in the People's Choice category, visit: **familybusinessawards.co.uk**

UKGSA - AGM & Special Thanks

AGM Report

Our Annual General Meeting (AGM) was held on 27th September at Hellidon Lakes Hotel in Daventry.

The meeting received the Chairman's report which summarised the activities and focus for 2017/18; approval of the financial statements for the year ending 30th September 2017; and the election of officers.

The Chair specifically thanked Keith Shepherd of J A Harrison and Mark Ambrose of LoneStar Leeds for their valued contribution to the committee over the years. They did not wish to stand for re-election due to work commitments.

A Special Thanks

During the AGM, the Chair acknowledged Trevor Ford's retirement from Henry Gallacher Limited and thanked him for all his support to the UKGSA over the years.

The UKGSA's Executive Committee for 2018/2019



Simon Winfield -
Chairman



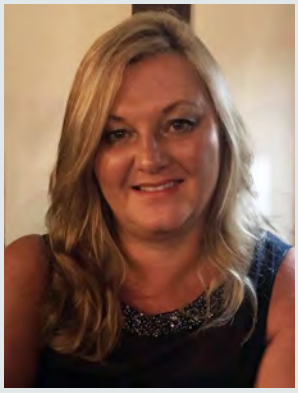
Sandy McEwen -
Vice Chair & Fundraising



Sam Bradley -
Treasurer



Keith Payne -
Membership



Alison Ansell -
Marketing & Events



Simon Carless -
Golf Day



Dean Barrett -
Cutting Edge Editor

William Johnston & Company Ltd. - New Appointment



Gasket Veterans

Having celebrated 50 years as a limited company in 2017, William Johnston & Company Limited has an established reputation as the leading gasket manufacturer supplying the water, waste water and gas utilities and the pipeline industry throughout the UK and abroad.

Our niche service is the supply of flange sets comprising pipeline gaskets along with the relevant fasteners in branded sets or kits which provides a complete flange sealing solution and considerable savings in time, cost and waste for the end user.

Glasgow Headquarters

In addition, bespoke and standard gaskets and other products are manufactured for the pump, valve, engineering, automotive and distilling industries and many other sectors. Over 70% of the products we supply from our Glasgow factory headquarters are delivered out with Scotland as far afield as Hong Kong and the West Coast of the USA. In contrast, the company's Inverness branch serves a much more local, but geographically large, market which stretches from north of the central belt of Scotland to the Highlands and Islands.

Inverness Factory

The Inverness branch is the only gasket manufacturer outside the Oil & Gas centre of Aberdeen serving this area and its varied requirements. There are currently five people employed at the branch.

The Inverness factory was opened in 1973 initially to support the construction of oil rigs in the Moray Firth and other inshore areas. The branch relocated to its present site in the Longman Industrial Estate in 1982 and has been extended and refurbished in the intervening years. Over these years Inverness and the Highlands have seen considerable growth across a variety of economic sectors.

Following the decline in demand for UK constructed oil rigs from the 1990s, the focus of the branch has been on whisky distilling, engineering, automotive, paper, marine, infrastructure projects and construction. As well as manufacturing and supplying soft-cut and metallic gaskets and valve and pump packings, the branch has also built a reputation for stocking a range of standard and specialist fasteners, not only for supply along with gaskets for pipelines etc., but for many other applications.



Billy Hardie pictured outside the Inverness Branch of William Johnston & Company Limited.

Customers include the largest companies operating across Scotland but also little family concerns in remote areas of the Highlands and Islands.

Our rubber snowplough blades are a vital product for the whole region. These are supplied to the Highlands' roads authority and contractors for keeping the main trunk roads and smaller roads, vital for access to outlying communities, free from snow in the harsh winters which characterise the area.

Continued on Page 8 ▶

William Johnston & Company Ltd. - New Appointment

New Director Announced

The Inverness Branch is led by Billy Hardie who became a director of William Johnston & Company Limited on 1 November 2018.

Billy joined the company in Glasgow in 1981 under the government sponsored Youth Opportunities Programme. He learned the skills of hand cutting, machine operation, tool maintenance etc. and then in 1985 he moved to the Inverness branch to provide temporary cover and, 33 years later, he is still there! Promoted to assistant branch manager in the mid-nineties, he took on the manager's role in 2012.

Sandy McEwen, Managing Director of William Johnston & Company Limited said:

"Our Inverness branch is a long established and vital part of our overall business which has produced steady growth for many years. As our longest serving employee company wide, and also a director, Billy will continue to contribute valuable experience and skills with a professional approach, not only to the branch but to the company as a whole. His appointment is an important strategic step for the company".

Billy Hardie commented:-

"As a director of William Johnston & Company Limited my personal goal is to maintain and enhance the presence of the company in the Highland business community and inspire the same customer and employee loyalty instilled in me by managers and directors past and present.

My new role will enable me to continue to lead the quest for continuous improvement of our Inverness branch and the wider Company, to add value to our employees' and customers' experience, ultimately contributing further to the steady, sustainable growth we have achieved thus far."

> ***As a director of William Johnston & Co. my personal goal is to maintain and enhance the presence of the company...***



Billy Hardie - New Director of William Johnston & Company Limited.

FACT FILE

Name: *Billy Hardie*

Length of time with Company:
Thirty-seven years; from factory floor to boardroom thanks to Mrs Thatcher's Youth Opportunity Programme.

Most memorable moment:
Buying a home produced cassette tape from soul legend Edwin Starr, many years ago, in a community centre in Alness!

Can be found outside work:
Elbow deep in his 150 gallon aquarium or in a shed on the outskirts of Inverness, spanner in hand fettling his family of Lambretta motor scooters.

Favourite Pastime:
Navigating Europe on his 1962 Lambretta.

UKGSA - Annual Golf Day



Challenging Golf Day for Members

19 Golfers attended this year's Annual Golf Day at Hellidon Lakes, with the East Midlands course becoming a new favourite for members.

Sam Bradley, who organised the teams & tournament, reports:

Hellidon Lakes Hotel in Daventry played host to the UKGSA Annual Golf Day. Despite being staged later in the year than normal, golfers were treated to late summer sunshine with clear skies and temperatures reaching 24° C.

The UKGSA members & guests faced a par 72 test over the Hellidon Lakes courses against a backdrop of the rolling Northamptonshire countryside. At a total of 6082 yards the course isn't the longest but considerable elevation, with both raised tees & greens on most holes, presented a significant challenge to all players.

Falling leaves combined with long rough punished those who failed to keep on fairways & greens.







Players who found the putting surface were met with fast greens and tricky putts.

All golfers agreed that the course presented a decent challenge, but thoroughly enjoyed the day.





Photos courtesy of Keith Payne.

Hellidon Lakes 2018 - Team Players:

1. W. Rodwell & M. Deaton-Rodgers - NES, A. Crowther - James Walker, G. Cottingham - Keith Payne
2. R. Dent - Hitek, P. Newbold - Corseal, S. Bradley - Flexitallic, S. McEwen - William Johnston & Co.
3. R. Moat, M. Roberts, J. Williams & P. Preston - J A Harrison
4. **M. Ambrose - LoneStar, S. Winfield - MacLellan, J. Salt - Corseal,** N. Coneron - V-Seal
5. M. Kelly - Fleming Seals, I. Nicholls - JP Polymer, D. Mattinson - V-Seal

UKGSA - Fundraising & Golf Awards Dinner

25th ANNIVERSARY 1993 - 2018

Charity begins at Hellidon Lakes

WE ARE MACMILLAN. CANCER SUPPORT

The Annual Fundraising & Awards Dinner, held in the evening of our Golf Day, was attended by 40 people. Following pre-dinner drinks, they participated in a group photo in celebration of our 25th Anniversary.

Putting the Fun into Fundraising

Sandy McEwen commenced proceedings with a light-hearted game of Heads & Tails to get everyone in the mood for fundraising. An envelope at each place-setting invited guests to donate £10 with the chance to win a 2 night stay at the renowned Hotel Anacapri in Falmouth, donated by MacLellan Rubber. Participants selected their head or tail whilst Sandy tossed a coin, eliminating losers each round until there were two finalists. Following a nail-biting finale, X-Factor style, the winner was Jack Lavery, a guest of Corseal.

Winners of our Fundraising raffle:

2 x Bottles of Champagne (Keith Payne Products)
★Roger Dent, Hitek
1 x Bottle of Champagne (MacLellan Rubber)
★Mark Ambrose, Lonestar
Bottle of Malt Whiskey (William Johnston & Company)
★Sam Bradley, Flexitallic UK Ltd
Hobgoblin Brewery Hamper (MacLellan Rubber)
★Trevor Ford
£100 American Golf Voucher (Flexitallic UK Ltd)
★Roger Dent, Hitek
Selection of Suffolk Treats (Corseal)
★David Mattinson, V-Seal
Mixed Case of Wine (MacLellan Rubber)
★Martyn Deaton-Rodgers, NES
Bumper Bag of Swizzels (SJG International)
★Roger Dent, Hitek
Deluxe Scottish Botanical Gin (William Johnston & Co.)
★Mark Ambrose, LoneStar Leeds
£50 John Lewis Voucher (SJG International)
★Simon Winfield, MacLellan Rubber
4 Ball Golf Voucher (Hellidon Lakes Hotel)
★Paul Newbold, Corseal
£50 Love to Shop Voucher (SJG International)
★Alison Ansell, Corseal
2 x Cadbury Chocolates (SJG International)
★Rod Moat, J A Harrison
4 x Bottles of Wine (UKGSA)
★Andrew Onions, MacLellan Rubber

We would particularly like to thank our sponsors of the Golf Trophies, see page 10, and Hitek Electronic Materials Ltd. who sponsored the table wine.















Photos courtesy of Keith Payne.

UKGSA - Fundraising & Golf Awards Dinner

25th ANNIVERSARY 1993 - 2018

Winners of the Coveted Golf Trophies

1st Place – Best Individual Round
Rod Moat - J A Harrison.



Sponsored by ***J-Flex Rubber Products***

Most Accurate Drive
Andrew Crowther - James Walker & Co.



Sponsored by ***James Walker & Co. Ltd.***

Runner Up – Individual
Gary Cottingham - Keith Payne Products with a score of 29.



Sponsored by ***LoneStar Leeds Ltd.***

Nearest the Pin in 2
Gary Cottingham - Keith Payne Products



Sponsored by ***MacLellan Rubber***

1st Place – 4 Ball Team Event
Team 3: Mark Roberts, Jan Williams, Peter Preston and Rod Moat - J A Harrison.



Sponsored by ***Polymer Trade Manufacturing***

Hidden Team
Team 4: Mark Ambrose - LoneStar Leeds, Roger Dent - HITEK, Peter Preston - J A Harrison, and Martyn Deaton-Rodgers - NES.



Sponsored by ***SJG International***

Runners Up – Team Event
Team 1: Will Rodwell - NES, Andrew Crowther - James Walker & Co., Gary Cottingham - KPP, and Martyn Deaton-Rodgers - NES



Sponsored by ***JP Polymer Sheetings Limited***

Wooden Spoon
Mark Kelly - Fleming Seals with a score of 14 points



Sponsored by ***UKGSA***

Photos courtesy of Keith Payne.



MATERIALS FOR USE WITH DRINKING WATER QUALITY TESTING

Accredited BS 6920 and DWI Regulation 31 testing by a WRAS and DWI approved laboratory

Any water fitting, which when installed, will carry or receive water from the public mains water supply in the UK, must comply with the Water Supply (Water Fittings) Regulations or Scottish Byelaws. The easiest way for companies to demonstrate compliance with these regulations is through WRAS approval, accepted by every water supplier in the UK.

Intertek is approved by the Water Regulations Advisory Scheme (WRAS) to conduct material quality testing to the requirements of BS 6920. Intertek's WRAS testing capabilities cover both non-metallic materials and components that come into contact with drinking water.

Rubber manufacturers face unique challenges when testing for WRAS approvals. Curing times and conditions play an important role, if the product is not fully cured, then volatile compounds migrate into the water producing bad odours and facilitating the growth of microorganisms in water systems. Important factors that impact testing include sizing, shape of components, shore hardness and sample age.

Intertek provide a consultancy-led approach to the BS 6920 testing regimen and our experts will guide you through the WRAS approval process aiding with both product and material approvals.

Intertek's dedicated service provides our clients with a guarantee that our independent and impartial specialists can deliver **Total Quality Assurance** with precision, pace and passion.

FOR MORE INFORMATION

+44 1932 732 103

materials-LHD@intertek.com

intertek.com/water-uk

MacLellan Rubber - Customers Hit the Hut

MacLellan's Pizzeria!

MacLellan's recent promotion - #LunchOnMacLellan – proved yet another hit with customers.

Because our customers are located across the UK and Europe and we can't physically have lunch with every one of them. Chris Hickson, Sales Manager of our Sheeting Division, came up with the idea of sending a voucher to customers they so could have lunch on us!

All orders placed for Rubber Sheeting or Rubber Matting and shipped during September qualified and were entered into a weekly prize draw to win £30.00 in Pizza Hut vouchers (a food favourite of the MacLellan sales team).

The weekly winners were randomly selected each Friday Lunchtime and were:

- ★ **Klinger Limited**
- ★ **A S Rubber & Plastics**
- ★ **RPI Scotland**
- ★ **Alliance & Heatshield**

Winners were delighted with their prize.



"Awww...Thanks so much!
That's the **Best** news
to start our Bank Holiday
weekend with!"

"We just received it.
Can't wait to be
stuffing our
faces with Pizza!"

"Great, cheers...Chris!"

"Yippee
...29 years
and we have
won
something!"

Look Out for Our 'Next' Festive Promotion During December -
maclellanrubber.com

MacLellan rubber

UKGSA - 25th Anniversary



As part of our 25th Anniversary, we asked Keith Payne - Keith Payne Products to share his thoughts on the reasons why he joined the Gasket Cutting Association 25 years ago.

25 Years of the GCA

BA chance meeting on an aircraft of Alan Rushin (Avon Gaskets) with a Colin Grimes, who happened to run a secretariat that specialised in Associations meant that invitations were sent to all the major gasket cutters to attend the inaugural meeting in Leicester. This was a meeting that I actually missed, however there was enough support to go ahead and form the Gasket Cutters Association.

Most of the members were owner / directors of Gasket cutting companies with workforce numbers of between 3 and 25 and naturally there was a “guarding” of sensitive business clients, but a will to lay down the foundation constitution and mission statement so as to further the Association.

During the course of these early meetings it soon dawned on the committee members that there was a great deal of difference on the way each company worked. We all made gaskets, however the materials used and the equipment was very different and so was the customer base, with many niche customers and special techniques to serve them.

A great number of the founding member companies are no more; they have either been sold and the director owners have retired, or they have rebranded or have gone to the wayside. I have met some very interesting owners during the course of membership and have learnt a great deal from them. One of the most important things was that we were all businesses trying to supply an enormous market and that our once feared competitor is not quite as good or quite as bad as first imagined. Some like-minded companies would work together and product ranges would be added to each other’s portfolio.

Members & Chairmen over the years

I have good memories of Jack Goodchild (Solent Gaskets), Ray Broad and Adrian Brown (Cloughs of Croydon), Ken Stroud (British Gaskets), Charles Asprey (Plastic Shims and Gaskets), Jeff King (Moyer Manufacturing), David Todd (MacLellan Rubber in Glasgow), the splendid joke-telling of Richard McKnight (William Johnston), a sort of Opera singing from Tudor Davis (Alliance & Heat Shielding) and, of course, our ex-chairman for many years Max Rowland (Novus).

Without Max’s chairmanship the Association would have floundered; he was so hard working & enthusiastic and members responded accordingly. Max was given a lot of support from Novus as they both could see the importance of the Association. The years rolled on and Max moved companies and the chairmanship was taken–up by Keith Shepherd of J A Harrisons and then to our current chairman Simon Winfield of MacLellan Rubber.

Continued on Page 15 ▶

25th ANNIVERSARY 1993 - 2018

UKGSA - 25th Anniversary

Growing Forward

Our progress and growth have seen us change the Secretariat from Colin Grime's organisation to Kingston Smith with fond memories of Julie, to Not for Profit Business Services with Paul Neale and finally to our current Secretariat Blue Orange Marketing with the lovely Sharon Kendal. The reason for changing varied, but really came down to getting value for money and consistency of service. This is something the committee feel that we now have, and we have a good grounding and working relationship so as to be able to increase our membership.

In an attempt to broaden our membership base the Association changed its name from the Gasket Cutters Association (GCA) to the UK Gasket & Sealing Association (UKGSA) in a hope to continue to attract a wider range of businesses.

Networking Works

I am very pleased that Kewell Converters and British Felt Co. have recently joined our Association; the important thing is that both companies should attend the events organised by the Association because this is where the networking happens.

The events are where the business relationships and friend-ships are built.

There are generally at least three events organised each the year: The Golf Day is always well attended. It is a day when we hold our AGM and our grand Gala dinner. There is a Race day and an industrial tour.

We have visited numerous manufacturers over the years with some extremely interesting sites including JCB, Aston Martin Cars, Jaguar, Land Rover, Wembley Stadium and some of our larger members' manufacturing works including Flexitallic, Klinger, James Walker and, in the early days when the UK manufactured rubber sheet Gates, MacLellan Rubber.

If there are any organisations that you would like to visit please contact the Secretariat.

Fundraising

The Association is very happy to support **MACMILLAN Cancer Support** with various fundraising events.

One of the most recent being the excellent efforts of Sandy and Fiona McEwen (William Johnston & Company) and Sam Bradley & Graham Cheeseman (Flexitallic EU Ltd) on the 100 mile London/Surrey cycle ride on the wettest day of this summer's drought. Thirty five degrees for 6 weeks and then on the day the heavens opened with really heavy cold rain, non-stop.

WE ARE MACMILLAN. CANCER SUPPORT

Buying Group

Members now have access to a cost saving Buying Group portal- **Invoice Watch** which is free of charge.

See the last issue of the Cutting Edge for details.

The UKGSA is an ideal market place for manufacturers and suppliers to the gasket industry to meet the many users of their materials. It is an ideal environment to build trust and confidence in your suppliers and competitors.

Bring on another 25 years!

Keith Payne, Director
Keith Payne Products Limited

GCA

UK GASKET & SEALING ASSOCIATION

UKGSA - Congratulations to Members



Moving On Up

Sam Bradley of Flexitallic UK Ltd has recently been promoted to UK Sales Director.



Special Delivery

We're delighted to welcome the youngest member of the UKGSA family - Keith Payne's 12th grandchild and his first grand-daughter was born a few weeks ago. His 13th grandchild is due early November!



Ahead of the Game

Kyle Dandy, apprentice at MacLellan Rubber, has recently passed his Level 2 NVQ in Warehouse & Storage four months ahead of schedule and obtained his Fork Lift Driver's Licence.

Dates for Your Diary

21st March 2019

Technical Visit to Clwyd Compounders Ltd. - 10:30am Lunch included.

Clwyd Compounders supply quality compounds to industry and are based in Wrexham, Clwyd. They are hosting a tour of their facilities, a presentation and lunch.

27th June 2019

Annual Golf Day

At members' favourite, Shrigley Hall Hotel & Spa, nr Macclesfield. Ticket options include Golf or Spa, fundraising dinner & accommodation.

TICKETS:

Golf, Dinner, B&B (single) - £165 member / £175 non-member
Golf, Dinner, B&B (shared) - £130 pp member / £140 pp non-member
Dinner only, B&B (single) - £140 member / £150 non-member
Dinner only, B&B (shared) - £90 pp member / £100 pp non-member

3rd October 2019

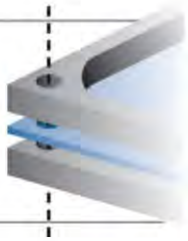
Annual Race Night at Wolverhampton Racecourse - 4pm

Ticket includes private suite with balcony opposite winning post, entry to Premier enclosure, four course meal, race cards and drinks. Holiday Inn hotel is situation on site next to the racecourse.



KEITH PAYNE PRODUCTS LIMITED
Unit 2, Manfield Park Industrial Estate,
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MacLellan Rubber - Problem Solving

Redefining Re-usable

Working with key partners, MacLellan Rubber has shipped large volume modular tile orders for temporary floor protection across the country into a variety of environments.

The challenges presented by a Local Authority in delivering a multi-event solution have added a new dimension to our definition of re-usable.

The Problem

Faced with having to move an event from its historical venue due to essential restructuring work, we were presented with a request for a temporary flooring solution to protect a sports hall floor of over 10,000 sqm. The flooring needed to be easy to install and uplift not just once, but up to three times over the course of a few weeks so as not to interrupt the use of the facilities by members of the public in between events; be capable of being cleaned quickly; be easily stored outside for long periods; and be suitable for heavy foot traffic. And it needed to fire resistant and environmentally friendly.

The Solution

The ideal solution from MacLellan's wide portfolio of high-performance mattings and floor coverings was quickly apparent.

Checker Plate Modular floor tiles were the obvious solution as it is a moulded product produced from recycled PVC, tested and certified:

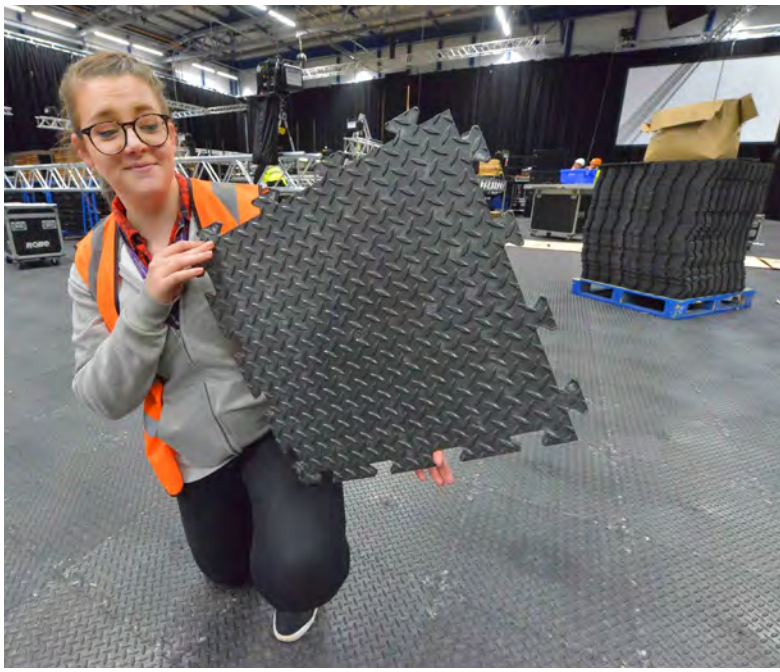
- **Flame Resistant to BFL-S1**
- **Non Slip Tested to BS EN 7188**
- **Slip Resistant Tested to BS EN 7188**
- **Critical Fall Height Tested to BS EN 1177**

The checker plate modular floor tiles are accurately moulded to ensure the interlocking creates a homogeneous surface with no gaps or trip points. This also facilitates quick installation of large areas with simple hand tools.

MacLellan supplied sample tiles that were tested in a variety of scenarios against alternative products such as carpeting to ensure suitability in the environment specifically to ensure no damage to the venue's existing floor.

Finally, we ran installation demonstrations with all of the stakeholders in attendance before being awarded the contract.

For more information about our Rubber Matting call:
01902 307711



Liz Grimshaw of Wolverhampton Council pictured with MacLellan Rubber's Checker Plate Floor Tile - Photo Courtesy of: Express & Star.

To read about the full leisure centre transformation - CLICK HERE.

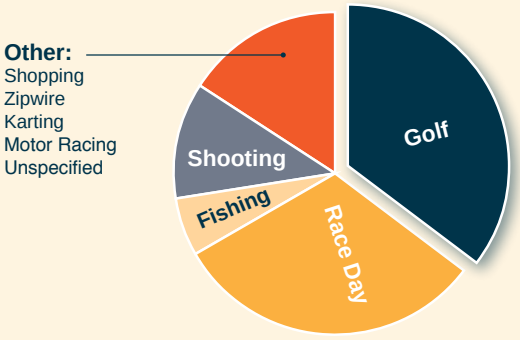
MacLellan rubber

UKGSA - Members Poll

The Results of the Poll

During the Fundraising Dinner on 27th September, members were invited to complete a short questionnaire so we could find out about the types of events they would like the UKGSA to organise, the locations for events and topics for technical visits.

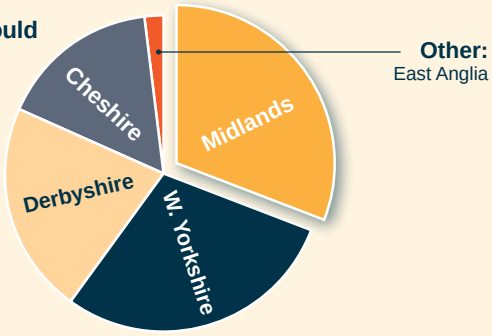
What sort of events would you like us to organise?



What sort of technical visit would you like to attend?

Porsche	Motor/Motor Sport related
Gaskets	Aerospace/Automotive
V-Seal	Any Machinery Related
Royal Mint	Gasket Manufacture
Best Practice	Manufacturing
Quality & Delivery	

What location would you travel to?



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UKGSA - Buying Group

Have you tried the UKGSA Buying Group?

We have launched our own 'Buying Group' to make available cost savings to all UKGSA members.

Joined Up Thinking have a database of suppliers, products and services and are constantly benchmarking deals to make sure members receive the very best value for money.

The services offered by Joined Up Thinking are **Free of Charge** to our members.

You can also use their **'Invoice Watch'** service. Simply send them a copy invoice of a recent product or service you have purchased, and they will check to make sure you received the best value for money.

Visit the secure portal at: http://ukgsportal.co.uk and request log in details.



KEEP IN TOUCH

If you would like to sign up to our mailing list, please subscribe at:
http://www.ukgsassociation.co.uk/subscribe

FOLLOW US

Want to connect with the UKGSA and keep up to date with news and activities?

We've now got a LinkedIn Company page.
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Or join our closed Join our LinkedIn Group:
www.linkedin.com/groups/4707335

Follow us on Twitter: @UKGSAssoc

Making the most of your Membership

Help us promote the UKGSA and the advantages of membership, by adding the Association logo to your website and link to our website.

UK GASKET & SEALING ASSOCIATION

Contact the Secretariat: info@ukgsassociation.co.uk for suitable web-ready logo files.

Look out for your 2018/19 Membership Certificates which are being issued when membership renewals have been paid.

Frame it for all the world to see!



New for 2019...

The UKGSA will be launching a new website as part of our continued 25th Anniversary celebrations!

With a fresh, modern design and an easy to use WordPress based content management system, we'll be able to update the site more easily and promote our events and members' news & successes...**WATCH THIS SPACE!**

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